

JOYCE COURTNEY'S EXCLUSIVE FIRST-TIME HOME BUYER'S TIPS

HOW TO BE PREPARED

- Call The HomeCourt Real Estate
- Figure out your timeframe.
- Ask questions!
- Do your due diligence. Check out schools report cards and crime rates.
- If you have narrowed down the areas, drive around and become familiar with all of the potential neighborhoods.

THE PROCESS

- Meet with Joyce or Jenn to discuss what you are wanting to find in a home.
- Talk to your lender on getting preapproved. (call for a referral)
- Start your search. We will set you up on an automatic search that does the work for you!
- Go see homes and find "the one."
- Complete your inspections and loan approval.
- Close on your new home!



TOP TIP

Be patient and trust the process. The average buyer views 20 homes before they find "the one."